

Message Text

LIMITED OFFICIAL USE

PAGE 01 DAR ES 02107 170712Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 AGRE-00 /019 W
-----124580 181254Z /43
R 170430Z MAY 78
FM AMEMBASSY DAR ES SALAAM
TO SECSTATE WASHDC 8629

LIMITED OFFICIAL USE DAR ES SALAAM 2107

E.O. 11652: N/A
TAGS: BENC, BAGB, TZ
SUBJECT: MAJOR PROJECT: DAKAWA RICE PROJECT

REF: (A) STATE 120752, (B) DAR ES SALAAM 1932

1. EMBASSY APPRECIATES MEPD/USDOC COMMENDATION REF A. FSL
KIMALANDO DID MOST OF THE LEGWORK AND NEGOTIATIONS WITH KIKAHO.

2. ON 16 MAY ECONOFF MET WITH NAFCO GEN MAN KADURI TO
REVIEW SUBJECT AND DISCUSS AGROBUSINESS OPPORTUNITIES IN
GENERAL. KADURI SAID HAWAIIAN AGRONOMICS CASE WAS PRESENTED
TO EVALUATION COMMITTEE ON 9 MAY. HE REFUSED DIVULGE FURTHER
DETAILS. A BRITISH FIRM (ROTH, KENNARD AND LEPWORTH) WAS
SELECTED. ACCORDING KADURI, A US FIRM, AGRIBUSINESS CORP.,
WAS AMONG FINALISTS AND WAS HIGHLY REGARDED. OTHER US FIRMS
WERE EITHER TOO LATE WITH THEIR PROPOSALS OR REJECTED ON BASIS
TECHNICAL ABILITY, IRRIGATION EXPERIENCE, NUMBER AND QUALITY
OF PROPOSED RESIDENT STAFF, COST, ETC. KADURI SAID HE COULD
NOT GO INTO DETAILS BECAUSE OF SENSITIVE NATURE OF BID EVALUATION.

3. KADURI AGAIN EXPRESSED HOPE NAFCO COULD WORK WITH US
FIRMS ON FUTURE PROJECTS. IN THIS REGARD, HE NOTED SERIOUS
NEGOTIATIONS WITH A MR. FERGUSON OF "SOUTHERN AGRICULTURE
CORP.," RE JOINT VENTURE IN SOYBEANS AND MAIZE IN KILOMBERO
VALLEY. (THIS WOULD BE FIRST JOINT FOREIGN INVESTMENT IN
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FOODGRAIN FARMING.) KADURI SAID HE HAS BEEN WAITING SOME
MONTHS FOR FINAL COMMITMENT BY THE FIRM.

4. SEPARATE MESSAGE WILL DESCRIBE NAFCO'S PROPOSED NEW
PROJECTS UNDER THIRD FIVE-YEAR PLAN.
SPAIN

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
Legacy Key: link1978/newtext/t19780551/aaaabqsb.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 482a3e9c-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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